



CORNWALL &
ISLES OF SCILLY
GROWTH
PROGRAMME

Cornwall and Isles of Scilly Growth Programme

Progress to date

June 2019



European Union
European Structural
and Investment Funds



**CORNWALL
COUNCIL**
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What is the Growth Programme?

The Cornwall and Isles of Scilly Growth Programme is the European economic regeneration programme for the region. Running from 2014-2020 it will contribute to the EU ambition to deliver smart, sustainable and inclusive growth.

Project Key Facts - June 2019

Total number of projects	104
Total value of European investment	£319.6m

European Regional Development Fund

Number of ERDF projects	66
Value of ERDF investment	£251.8m

European Social Fund

Number of ESF projects	38
Value of ESF investment	£67.8m

Access to the Programme

Offering a single point of contact for applicants, coordinating both general Programme and specialist technical support in order to address barriers to accessing the Programme.

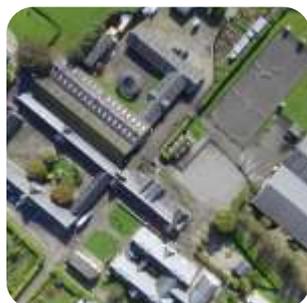
How this team can help

Email the team on accesstotheprogramme@cornwalldevelopmentcompany.co.uk

Call the team on 01872 323248

New Projects - ERDF & ESF

Cornwall Trade and Investment 2



Through this project Cornwall Development Company will continue to provide export trade development opportunities for small and medium sized businesses and promote Cornwall and the Isles of Scilly for foreign direct investment.

ERDF: £1,760,000

Cornwall & Isles of Scilly

Developing Leaders



Developing Leaders focuses on training people to gain recognised leadership qualifications and will also provide a range of wrap around services to meet individual and employer needs, for example 360° assessment and 1:1 coaching.

ESF: £1,500,000

Cornwall & Isles of Scilly

Developing Restorative Leadership



This Restorative Leadership Programme will deliver a Level 3 qualification for Teaching Assistants and Healthcare Assistants using the Restorative Practice model. The course will champion inclusion, participation and empowerment and focuses on

communication and problem-solving for preventing conflict or responding to it constructively.

ESF: £149,774

Cornwall & Isles of Scilly

Isles of Scilly Voucher Scheme extension



This project extends the Isles of Scilly Voucher Scheme which will continue to make investments of £1,000 to £100,000 in small and medium sized enterprises on the islands. It aims to generate long term, sustainable business growth.

ERDF: £1,327,226

Isles of Scilly

Lifelong Inclusive Growth in Cornwall and Isles of Scilly (LINCoS)



LINCoS will seek to understand and address the opportunities and challenges faced by small and medium sized businesses in relation to inclusive growth, specifically relating to older workers and those

with disability or long term chronic health conditions.

ERDF: £1,941,038

Cornwall & Isles of Scilly

Liskeard Together



This project tests whether, by supporting people to re-engage with their community, individual wellbeing is improved, people progress towards employment and the town itself benefits. The project will support people who are not working to deve-

lop their confidence and life skills through training and connections with the local community.

ESF: £726,109

Liskeard

Recovery College Cornwall



The Recovery College for Cornwall is an innovative project that aims to create a new pathway for people experiencing mental ill health to learn to recover from illness and live healthy, connected and positive lives, contributing to communities in

a way that benefits both them and society.

ESF: £1,105,956

Cornwall & Isles of Scilly

New Projects - Rural Development

Beachside Leisure Holidays Limited



This project will provide a social hub, which includes an on-site restaurant and all weather soft play, at Beachside Holiday Park.

Applicant:
Beachside Leisure Holiday Ltd

EAFRD: £169,808

Hayle

Tourism

Brian Etherington Meat Company Ltd



Brian Etherington Meat Company has secured funding for a new cold store facility in Redruth.

Applicant: Brian Etherington Meat Company Ltd

EAFRD: £281,935

Redruth

Food Processing

Carron Farm



Funding is being provided for this project to install a craft distillery and warehouse on the Isles of Scilly.

Applicant: Carron Farm

EAFRD: £37,094

Isles of Scilly

Food Processing

Coombeshead Farm Hotel Limited



This project will enable the bakery to move into a standalone space at Lewannick, Launceston.

Applicant: Coombeshead Farm Hotel Limited

EAFRD: £114,355

Launceston

Food Processing

Cornish Charcuterie Ltd



With this funding Cornish Charcuterie will create a new production facility and plant to increase capacity at Norton Barton, Launcells, Bude.

Applicant: Cornish Charcuterie Ltd

EAFRD: £180,248

Bude

Food Processing

Cosmos - Community Observatory



EAFRD funding is being used by Cosmos Community Observatory to provide two observation domes, two plinths for anyone wishing to use their own telescope and a dry room to house associated computer and camera equipment. Applicant:

Cosmos - Community Observatory

EAFRD: £59,056

Isles of Scilly

Tourism

Juliet's Garden Restaurant



This project will enhance access and car park facilities at Juliet's Garden Restaurant on the Isles of Scilly.

Applicant:

Juliet's Garden Restaurant

EAFRD: £12,003

Isles of Scilly

Tourism

National Trust



This EAFRD grant will be used to improve thirteen sections of the South West Coast Path in Cornwall.

Applicant: National Trust

EAFRD: £105,600

Cornwall

Tourism

North Coast Cabins Ltd



EAFRD is supporting this project to move the business to new larger premises at Hantergantick St Beward.

Applicant: North Coast Cabins Ltd

EAFRD: £80,074

St Beward

Business Development

The Sanctuary



EAFRD funding will be used to convert a redundant building into a multi-use activity building in Fowey.

Applicant: The Sanctuary Cornwall

EAFRD: £63,200

Fowey

Tourism

Tom Raffield Improved Production Facilities



This project is helping the business to expand by relocating to a new, larger, purpose built workshop in Redruth.

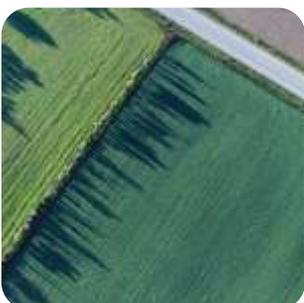
Applicant: Tom Raffield Ltd

EAFRD: £129,450

Redruth

Business Development

Trebursye Farm Business Park



A project to create 5,000sq.ft. of workspace at Trebursye Farm, Launceston.

Applicant: Trebursye Farm Business Park

EAFRD: £151,106

Launceston

Business Development

Troll Trader Ltd



This investment will provide expansion space and new machinery for Troll Trader at Indian Queens.

Applicant: Troll Trader Ltd

EAFRD: £83,637

Indian Queens

Business Development

Urban Biodiversity



Through this project a traditional Cornish amphitheatre and a community building including a café will be created in Newquay.

Applicant: Urban Biodiversity

EAFRD: £239,611

Newquay

Tourism

Research and Innovation

AeroSpace Cornwall



This research, development and innovation project aims to increase the supply chain cluster in the Space and Aerospace sectors, create highly skilled jobs in Cornwall and launch new products into the marketplace. Led by Cornwall Development Com-

pany, activities will be delivered in partnership with the West of England Aerospace Forum.

ERDF: £3,197,481

Cornwall & Isles of Scilly

Cornwall Agritech



Led by Cornwall College, this project aims to increase research, development and innovation in the agri-tech sector. It will support businesses to drive growth, productivity and to exploit new market opportunities. There are four core themes, includ-

ing animal health and welfare in dairy cattle and resource efficiency in the production process.

ERDF: £7,689,702

Cornwall & Isles of Scilly

EPIC (E-Health Productivity & Innovation in Cornwall)



Digital health (e-health and e-wellbeing) is seen as an emerging sector in Cornwall and the Isles of Scilly, with considerable potential for growth. Through this project the University of Plymouth, working with partners, aims to develop a sustaina-

ble and growing digital health market with new high-value jobs, products and services.

ERDF: £3,413,141

Cornwall & Isles of Scilly

Launchpad



Launchpad, a graduate start-up programme run by Falmouth University, gives participants the skills to develop a project from inception to sustainable, high growth potential company in just two years. Graduates develop products and processes in

response to market demand, focusing on the digital games and interactive technology sectors.

ERDF: £9,834,883

Cornwall & Isles of Scilly

Marine-i



This project will create a marine technology research, development and innovation hub which will support innovation across four themes: marine energy, marine manufacturing, maritime operations and marine environmental technologies.

Marine-i will deliver funding, links to investment and wider business support.

ERDF: £6,851,462

Cornwall & Isles of Scilly

SMARTLINE



The SMARTLINE project will gather and analyse data from participating homes in Cornwall. This research will help identify the requirements and market potential for new eHealth / eWellbeing products and services, stimulate business deve-

lopment, identify skills gaps and create jobs.

ERDF: £3,780,374

Cornwall & Isles of Scilly

Research and Innovation - completed

Debit Escrows and Smart Contracts in FinTech - innovation in consumer-facing financial technologies (FinTech) to better facilitate digital payments. ERDF: £509,473 | South East Cornwall

Diagnosticap - commercialisation of Diagnosticap, a new early stage urine test, developed and patented by Thalamus Health Ltd, which makes point-of-care diagnostics more accurate, efficient and hygienic.

ERDF: £933,128 | Cornwall & Isles of Scilly

Digital Connectivity

Superfast 2



After earlier Superfast Cornwall programmes there will still remain around 40,000 premises (including approx. 7,000 businesses) that are unable to access 30+Mbps broadband speeds. This project will extend the availability of superfast and ultra-

fast broadband networks to as many of these businesses as possible.

ERDF: £8,995,136

Cornwall & Isles of Scilly

Superfast Satellite Terminals



This project will deliver satellite broadband access to small and medium sized enterprises in rural and remote areas across Cornwall and the Isles of Scilly where there is no access to connection speeds of at least 2Mbps. This will enable small

businesses without fibre broadband to benefit from superfast access to the internet.

ERDF: £1,202,711

Cornwall & Isles of Scilly

Digital Connectivity - completed

Superfast Business Cornwall - enabled businesses to better understand and exploit the opportunities offered by superfast broadband. ERDF: £2,984,444 | Cornwall & Isles of Scilly

Business Support

Acceleration Through Innovation



Led by the University of Plymouth, this project will provide innovation coaching and funding to develop a new innovation culture in small and medium sized enterprises. The project will work with businesses to enable them to understand innovation

engage in innovative behaviours and bring new products or processes to market.

ERDF: £2,521,168

Cornwall & Isles of Scilly

Access to Finance



Oxford Innovation's Access to Finance project is aimed at small and medium sized enterprises in Cornwall and the Isles of Scilly that need support to secure finance. Businesses will be offered workshops on how to make appropriate financial

choices, one to one support and will benefit from the development of a financial support network.

ERDF: £2,984,900

Cornwall & Isles of Scilly

Breakthrough 2



Building on the first Breakthrough project, Breakthrough 2 will support businesses to help realise their growth potential and increase productivity. Small businesses will be supported to understand productivity, which is a key means of im-

proving competitive advantage and generating growth.

ERDF: £3,025,000

Cornwall & Isles of Scilly

Cornish High Value Manufacturing Investment Programme



Run by the South West Manufacturing Advisory Service, this project will help manufacturers realise their growth potential. Businesses will be supported to develop a high growth manufacturing plan which could involve developing a new product or

process, or recruiting and training staff.

ERDF: £727,900

Cornwall & Isles of Scilly

Cornwall and Isles of Scilly Growth Hub (Phase 2)



The Growth Hub provides a single point for accessing an extensive range of information and support to help start or grow a business. Phase 2 will continue the development of the Growth Hub and its ac-

tivity in conjunction with the Cornwall and Isles of Scilly Skills Hub.

ERDF: £2,535,200

Cornwall & Isles of Scilly

Cornwall & Isles of Scilly Investment Fund (CIOSIF)



CIOSIF is an investment fund aimed at boosting the local economy by providing debt and equity finance to help growing small businesses across the region. It will provide debt and equity finance from £25,000 to £2 million and is ex-

pected to unlock a further £40 million of private investment.

ERDF: £32,000,000

Cornwall & Isles of Scilly

Cultivator



Based in Redruth, Cultivator offers an integrated programme of skills and business development for businesses in the creative industries. Support will include specialist coaching, mentoring and targeted investment as well as advanced skills for

businesses in the sector.

ERDF: £1,999,116

ESF: £998,975

Cornwall & Isles of Scilly

Export for Growth



Export for Growth is focused on enhancing businesses' international trade performance. 'Export Essentials' will enable more small and medium sized businesses to export for the first time and 'Extend Your

Global Reach' will help enterprises to compete in new markets.

ERDF: £2,400,000

Cornwall & Isles of Scilly

Future Focus



Future Focus will help businesses to grow through innovation. Businesses with the potential to use innovation to grow will be able to develop a tailored Growth through Innovation Plan and have access to experts and resources to achieve their objec-

tives. The project will also host events, create networks and run knowledge and exchange projects.

ERDF: £3,743,426

Cornwall & Isles of Scilly

Cornwall Trade and Investment



Building on previous projects, Cornwall Trade and Investment will promote positive perceptions of Cornwall and the Isles of Scilly as a place to do business. This will be done in a range of ways including the Cornwall Brand initiative and by attracting

and supporting businesses in certain smart specialisation sectors.

ERDF: £1,698,285

Cornwall & Isles of Scilly

Local Manufacturing Advisory Programme (LMAP)



LMAP, delivered by the South West Manufacturing Advisory Service, will support manufacturing businesses to improve and grow. The project will offer support to identify growth needs; consultancy support; grant funding for small projects and work-

shops and seminars to provide businesses with the tools they need to improve their processes.

ERDF: £124,932

Cornwall & Isles of Scilly

Oxford Innovation Cornwall



Oxford Innovation Cornwall, will support businesses with significant growth potential through intensive 1-1 business coaching to develop and implement a high growth plan including a focus on gains in productivity. It will also provide productivity sup-

port to steady state, well-resourced businesses.

ERDF: £5,378,260

Cornwall & Isles of Scilly

Propel



Propel, run by Cornwall Marine Network, aims to increase local marine businesses' competitiveness through innovation and collaboration. Mentors will work with businesses, alongside a grant scheme for procuring specialist services. The project aims to improve efficiency, resource ma-

nagement, productivity and customer focus, supporting businesses into further innovation.

ERDF: £615,058

Cornwall & Isles of Scilly

Business Support - completed

Breakthrough - provided bespoke support for start-ups. Followed by Breakthrough 2. ERDF: £5,890,645 | Cornwall & Isles of Scilly

Business Investment for Growth 2 - investment programme gap funding growth projects for businesses with national and international opportunities. ERDF: £4,387,000 | Cornwall & Isles of Scilly

Cornwall and Isles of Scilly Growth Hub (phase 1) - central point for advice about business support. Followed by phase 2. ERDF: £2,435,910 | Cornwall & Isles of Scilly

Transform - focused support for businesses with high growth potential. Run by Oxford Innovation. ERDF: £8,801,667 | Cornwall & Isles of Scilly

Outset Cornwall - tailored support for people who wanted to start their own business. ERDF: £3,360,000 | Cornwall & Isles of Scilly

Isles of Scilly Voucher Scheme - made investments of £1,000 - £100,000 in small and medium sized enterprises on the islands. Followed by an extension project. ERDF: £1,368,652 | Isles of Scilly

Workspace

A30 Business Park Phase 1



This project will create high quality workspace on a site next to Indian Queens Industrial Estate, close to the A30. Phase 1 will include site purchase, installation of services and construction of initial workspace units, paving the way for further development. All units will be built to

high environmental standards and will meet demand for sustainable, accessible premises.

ERDF: £2,688,768

Indian Queens

Aerohub Business Park Phase 1



This project will develop Plot 2 of the Aerohub Business Park near Cornwall Airport Newquay to create office and light industrial space for small and medium sized enterprises, acting as a catalyst for the future

development of the Aerohub Enterprise Zone.

ERDF: £4,385,818

Newquay

Employment Space for Advanced Manufacturing (ESAM)



This investment will develop a technology park and advanced manufacturing workspace at Carluddon Technology Park, near St Austell, attracting high value businesses and creating skilled jobs. The first building on the site, ESAM, will provide work-

space and business support for advanced manufacturing and environmental businesses.

ERDF: £6,237,825

St Austell

Cockwells Site Development



This investment will create bespoke, modern workspace at Cockwells Modern & Classic Boatbuilding Ltd, one of Cornwall's leading specialist marine manufacturers. The new workspace will provide a solid plat-

form for innovation and the long-term growth of the business.

ERDF: £491,825

Mylor

Cornwall Business Park West Phase 1



Through this investment, 14 high quality employment units aimed at small and medium sized enterprises will be developed at Cornwall Business Park West in Scorrier. The project will add to the existing 27 acre site and the workspace will be easily

accessible from the A30 providing jobs to the surrounding area.

ERDF: £2,802,351

Scorrier

Extension to Bickland Industrial Park (Church View Business Park)



The extension to Bickland Industrial Park addresses the need for more employment space in the Falmouth/ Penryn area. A range of high quality, flexible units have been constructed to meet demand from businesses seeking to expand. The

development will also be suitable for businesses seeking grow-on space.

ERDF: £3,382,436

Falmouth

Hall for Cornwall - Quayworks



QuayWorks, a creative hub providing office and meeting space for businesses in the creative sector, will be constructed as part of the redevelopment of Hall For Cornwall. This project will help advance the development of the creative industries and

support the sector to contribute to job creation and economic growth.

ERDF: £2,090,864

Truro

CETO Wave Energy



The CETO Wave Energy project centres on cooperation activities between a wave energy technology developer and local research institutions undertaking knowledge sharing and shared development activities to build expertise in the wave energy

sector in the UK and Cornwall and the Isles of Scilly

ERDF: £312,934

Hayle

Cornwall and Isles of Scilly Local Energy Market



Constraints on the electricity grid are affecting the UK as it pursues its renewable energy and carbon targets. In Cornwall, due to the amount of renewable energy produced there is too much generation and not enough network to accommodate export of energy. This project will create the

UK's first local marketplace platform to provide energy more flexibly, in line with demand.

ERDF: £12,995,631

Cornwall & Isles of Scilly

Cornwall New Energy



Cornwall New Energy aims to develop the local energy market and ensure that enterprises and communities will benefit from more local ownership and operation of energy generation and supply. The project will support businesses and social enterprises to generate renewable ener-

gy, support development of new low carbon products/services and work to develop or find markets.

ERDF: £2,657,433

Cornwall & Isles of Scilly

Jubilee Pool Geothermal Heat Project



This project will use renewable geothermal energy to heat a section of Jubilee Pool, Penzance's art deco lido. A geothermal well will be drilled next to the pool making heat available throughout the year. The project will act as a high profile demonstra-

tor for geothermal heat and encourage the roll out of other commercial geothermal projects.

ERDF: £1,423,119

Penzance

Smart Energy Islands



The Smart Islands programme will sustainably and affordably tackle some of the Isles of Scilly's main infrastructure and utilities issues, whilst providing a model for how other communities can profit from a rapid transition to low carbon consumption. The project will develop an ICT

solution that will control electricity loads in houses, businesses, vehicles and other infrastructure.

ERDF: £8,637,179

Isles of Scilly

United Downs Geothermal Project



This project will create a demonstrator deep geothermal power plant at United Downs to prove the commercial viability of the technology and act as a catalyst for further investment. Two deep geothermal wells will be drilled to drive a pilot power

plant on the site, showing that renewable electricity can be generated from Cornwall's resources.

ERDF: £10,599,998

United Downs

Low Carbon Economy - completed

Wave Hub Offshore Cable Extensions - installation of subsea power cable extensions at the Wave Hub to enable testing of renewable energy devices and electricity generation at the Wave Hub.

ERDF: £2,153,711 | Hayle & Falmouth

Environment

Green Infrastructure for Growth



The objectives of the Green Infrastructure for Growth project are to increase the wildlife value, accessibility and public enjoyment of publicly managed green spaces in and around the urban areas of

Camborne, Pool, Redruth, Hayle, Bude, Saltash and Penzance.

ERDF: £2,802,109

Cornwall

Long Rock Strategic Coastal Improvements



This project will have long term economic and environmental benefits protecting land, properties and commercial sites. It addresses the most vulnerable sections of the Mount's Bay coastal frontage, upgrading an area which is susceptible to overtop-

ping. It will enhance Marazion Marsh and protect infrastructure including the railway and A30.

ERDF: £999,998

Mout's Bay

Tevi



Led by Exeter University, this project will provide support to small and medium sized enterprises. It will help them identify business opportunities by enhancing environmental mapping and data sources in Cornwall. Graduate placements and a grant

scheme are also incorporated into the project.

ERDF: £2,423,208

Cornwall & Isles of Scilly

Water for Growth



Water for Growth focuses on Cornwall's two most important inland river fisheries - the Camel and Fowey. It will protect and enhance these rivers by restoring ecosystems, removing fish migration barriers and improving spawning areas. The restoration work will support sustainable eco-

nomie growth in the fisheries and angling sectors as well as tourism businesses.

ERDF: £1,588,288

Rivers Camel & Fowey

Transport

Isles of Scilly GO EV SMART



This project will install electric vehicle chargers and solar canopies, and deploy electric vehicles around the Isles of Scilly to be used in a car share scheme. A car share ICT platform will also be put in place which will integrate with the islands' Energy

Resource Management Platform to optimise the use of the vehicles.

ERDF: £2,426,440

Isles of Scilly

Penzance Heliport Multi Modal Hub



This project will develop a heliport in Penzance which will facilitate the reinstatement of a year round scheduled helicopter service between Cornwall and the islands of St Mary's and Tresco on the Isles of Scilly.

ERDF: £1,886,018

Penzance / Isles of Scilly

Sustainable Transport in Cornwall



Twelve electrical fast charge points will be installed across Cornwall and six electric vehicles will be purchased through this project. It will also create a network of electric vehicles and plug-in infrastructure, based in eight areas of greatest

need across Cornwall, to support a more cohesive and connective voluntary transport service.

ERDF: £251,920

Cornwall & Isles of Scilly

St Erth Multi Modal Hub



This project will develop the area around St Erth railway station as a transport hub serving West Cornwall. It will connect the railway mainline, A30 trunk road, St Ives park and ride service and the bus network, making

public transport more attractive and commercially viable.

ERDF: £5,400,000

St Erth

Transport - completed

A30 Carland-Chiverton Cross (Development Phase) - development phase of a project to dual the A30 between Carland Cross and Chiverton Cross, near Truro. ERDF: £8,000,000 | Truro

Cornwall Rail Mainline Signal Enhancement - additional signalling to allow two trains per hour in each direction between Plymouth and Penzance. ERDF: £11,900,000 | Cornwall

Work and Inclusion

GameChanger



Game Changer aims to transform the lives of young people living in challenging circumstances. It will support them to overcome the challenges they face, understand their individual aptitudes and interests, develop skills and experiences, build

connectivity and networks, resulting in young people moving into work or long term learning.

ESF: £2,568,600

Cornwall & Isles of Scilly

Family Learning - routes to improved health and well-being



Managed by the Pre-School Learning Alliance, this project uses family learning to engage adults who are not in work and begin removing their barriers to the labour market. Families will take part in a healthy eating programme and adults will be en-

couraged to access information online which will create opportunities for ongoing support.

ESF: £155,579

Cornwall & Isles of Scilly

Food for Change



Cornwall Food Foundation has built four Food for Change partnerships which enable users of foodbanks, mental health and other social services to address barriers to their active inclusion in the economy. This is achieved through practical, solution-focused packages of food-based

training, purposeful social activity, volunteering and work experience with integrated personal support.

ESF: 1,052,999

Redruth, Truro, St Austell, Newquay

Living Well to Work



Led by the voluntary, community and social enterprise sector, this project will explore the potential of the Living Well approach for delivering inclusive labour markets in Cornwall and the Isles of Scilly, promoting equal opportunities, active participation, and improving employability. The

project is led by The Learning Partnership and delivered through a number of partner organisations.

ESF: £992,374

Cornwall & Isles of Scilly

Positive People - Coast to Coast



Positive People will help some of Cornwall's most socially excluded communities return to employment, education and training. It will support individuals who are out of work to build their skills, confidence and motivation. The project is led by

Pluss as part of the Big Lottery's Building Better Opportunities programme.

ESF: £4,331,786

Mid-Cornwall

Positive People - South & East



Positive People - South & East aims to promote social inclusion and combat poverty. It aims to improve employability and will work with people who face multiple barriers and/or multiple disadvantages in the labour market. The project is led by Pluss and delivered through a number of

partners as part of the Big Lottery's Building Better Opportunities programme.

ESF: £3,348,896

South & East Cornwall

Smart Tenants



Working with tenants of the four large social housing providers in Cornwall, this project will develop a range of support and training opportunities to stabilise households' finances. It aims to give participants the confidence and skills to move

towards employment, and the opportunity to volunteer to support their peers in the community.

ESF: £1,373,905

Cornwall & Isles of Scilly

Who Dares Works - West Cornwall & Isles of Scilly



As part of the Big Lottery's Building Better Opportunities Programme, Who Dares Works is led by Active Plus and brings together seventeen social enterprises to help people who need the most support to connect or reconnect with work, education and training. The partnership

aims to help participants help themselves – wherever possible through helping others.

ESF: £2,766,958

West Cornwall & Isles of Scilly

Work Routes



Focusing on those who are most disadvantaged and furthest from the labour market, this project will provide tailored support to address worklessness. Flexible, personalised packages of support will be provided to enhance engagement, work readiness and provide in-work sup-

port to ensure employment can be sustained. Delivered by Reed in Partnership, Lizard Pathways and Pluss.

ESF: £12,900,000

Cornwall & Isles of Scilly

Working Together - Atlantic & Moor



Working Together Atlantic & Moor aims to help tackle the poverty and social exclusion faced by the most disadvantaged people. The project is managed by The Learning Partnership for Cornwall and the Isles of

Scilly and delivered by a network of partner organisations.

ESF: £2,395,360

North Cornwall

Skills

Ambitions



Ambitions will enhance existing careers services in Cornwall and the Isles of Scilly. This could include supporting employers to offer a wider range of opportunities to people with special educational needs and disability, support for young people

in vulnerable groups or helping young people build resilience.

ESF: £3,800,000

Cornwall & Isles of Scilly

Cornwall & Isles of Scilly Skills Hub



The Cornwall and Isles of Scilly Skills Hub is a service that connects businesses with training and support to help them grow. The expert team can help identify skills gaps or barriers to growth and navigate the range of skills and training opportunities.

ESF: £1,541,036

Cornwall & Isles of Scilly

Developing Skills for Business



Led by Cornwall College, Developing Skills for Business aims to improve the labour market relevance of education and training systems and will support businesses to address their skills needs.

ESF: £4,400,000

Cornwall & Isles of Scilly

Digitising the Economy through Skills Development



Managed by Digital Peninsula Network, Digitising the Economy through Skills Development will work with businesses to identify their digital skills needs in order to increase business productivity, improve com-

petitiveness and access new markets.

ESF: £641,184

Cornwall & Isles of Scilly

Excellence in Health & Care Skills Group (REACH)



This project is developing and supporting the REACH Cornwall Forum whose focus is on improving the labour market relevance of education and training systems for the health and care sector, and facilitating the transition from education to work.

ESF: £500,000

Cornwall & Isles of Scilly

Hospitality Table Cornwall



Hospitality Table Cornwall is a new project that will bring together employers from the hospitality and tourism sectors to create initiatives that raise career aspirations, increase recruitment and develop bespoke

approaches to learning to improve skills, productivity and quality.

ESF: £500,000

Cornwall & Isles of Scilly

Innovation in Higher Level Skills



Innovation in Higher Level Skills aims to improve the labour market relevance of skills by developing links between small businesses and educational institutions. This will include work experience placements for students so businesses can ben-

efit from new knowledge and approaches and students can gain industry-relevant experience.

ESF: £1,949,999

Cornwall & Isles of Scilly

Together for Tourism Futures



Focused on the Hospitality, Leisure, Travel and Tourism sector, Together for Tourism will work with businesses to identify, develop and deliver the skills required in the sector.

ESF: £551,910

Cornwall & Isles of Scilly

Widening Participation through Skills



Delivered by Truro & Penwith College, Cornwall College and the University of Exeter, this project aims to broaden participation in higher level skills by raising aspirations and awareness of opportunities, particu-

larly supporting those least likely to enter higher or further education.

ESF: £1,500,000

Cornwall & Isles of Scilly

Work, Inclusion & Skills - completed

Supported Pathways for Progressive Employment – Individuals in the Workforce - support for employees to develop their skills and enhance their career prospects. ESF: £2,554,889 | Cornwall & Isles of Scilly

Supported Pathways for Progressive Employment – Business Sector Led - support for employees to develop their skills and enhance their career prospects. ESF: £2,554,889 | Cornwall & Isles of Scilly

Family and Community Essential Skills - supported people facing in-work poverty to progress and increase their pay and working hours, or obtain higher paid jobs. ESF: £540,111 | Cornwall & Isles of Scilly

ICAN - enhanced National Careers Service support for people over 25. ESF: £547,444 | Cornwall & Isles of Scilly

Skills for Young People - skills development for young people who are not in education, employment or training. ESF: £1,277,889 | Cornwall & Isles of Scilly

Upskilling the Voluntary Community and Social Enterprise Sector (VCSE) - upskilling people working in the VCSE sector to enable better sustained engagement and relationships to support priority groups towards employability. ESF: £730,000 | Cornwall & Isles of Scilly

Community Led Local Development

Community Led Local Development (CLLD) - Delivery Stage



CLLD will deliver community-led projects that provide sustainable economic benefits, tackling problems such as social exclusion, lack of job opportunities and low levels of employment. The programme will support activities that create jobs, support businesses, develop skills

and provide training.

ERDF: £8,716,000

ESF: £5,890,000

Cornwall

Community Led Local Development - completed

Community Led Local Development - Preparatory Support - production of Local Development Strategies for the most deprived communities in Local Action Group Areas.

ERDF: £72,000 | ESF: £64,000 | Cornwall

Programme Support

Integrated Territorial Investment (ITI) Support Team



This team supports the delivery of the Growth Programme in Cornwall and the Isles of Scilly by working with the managing authorities to develop calls; helping organisations from the private, voluntary, community and social enterprise sectors to access the programme and publicising the programme's opportunities

and successes.

ERDF: £3,021,679

ESF: £1,948,972

Cornwall & Isles of Scilly

Cornwall & Isles of Scilly Technical Assistance - Intermediate Body



Cornwall Council has been appointed the Intermediate Body (IB) for the Growth Programme in Cornwall & Isles of Scilly. IB status will help ensure the Growth Programme's objectives can be delivered and gives greater local control over the way investments are made. This project puts in place capacity and expertise

to carry out delegated functions.

ERDF: £131,114

ESF: £131,114

Cornwall & Isles of Scilly

Programme Support - completed

Isles of Scilly Technical Assistance - the technical assistance team helped organisations develop projects that are eligible, compliant and good value. ERDF: £617,337 | Isles of Scilly

Rural Development and Fisheries



Funding for rural development and fisheries is available through the European Agricultural Fund for Rural Development (EAFRD) and the European Maritime and Fisheries Fund. For further details please see:

- [European Agricultural Fund for Rural Development \(EAFRD\)](#)
- [Rural Development Programme for England Growth Programme Guidance](#)
- [European Maritime and Fisheries Fund \(EMFF\)](#)

Rural Development Projects

These projects are being funded by the European Agricultural Fund for Rural Development (EAFRD) as part of the Growth Programme.

Capacity Productivity Improvements



Cornish Charcuterie Ltd aims to create a state of the art climate controlled slicing and packing plant, new butchery and an additional large drying room.

Applicant: Cornish Charcuterie Ltd

EAFRD: £99,969

Bude

Food Processing

Carvannel Dairy Processing



This project will establish a new milk processing business, focused on producing and promoting a range of free range un-homogenised dairy product, using milk entirely produced from this one holding. The product range is to include: bottled milk, cream and yogurts. Applicant: Car-

vannel Free Range Dairy Ltd

EAFRD: £83,813

Portreath

Food Processing

Conditioning/Storage Project



EAFRD funding will be used by EW Button & Son Ltd to construct and equip two cold store conditioning units.

EAFRD: £191,590

Bodmin

Food Processing

New Production Unit



Popti Ltd's project will develop a new manufacturing facility to produce quality savoury biscuits.

Applicant: Popti Ltd

EAFRD: £164,482

Bude

Food Processing

Packhouse Infrastructure Investment



Funding for Riviera Produce Ltd to expand the existing packhouse and to purchase packing and processing equipment for broccoli, cauliflower and other green vegetables.

Applicant: Riviera Produce

EAFRD: £424,828

Hayle

Food Processing

Rum Distillery and Visitor Area



Through this project The Cornish Distilling Company Limited will create a new production facility and tasting room.

Applicant: The Cornish Distilling Company Limited

EAFRD: £164,941

North Barton

Food Processing

Supply Chain Project



A grant has been awarded to Seaways Flower Farm to construct a new building with office space, along with new processing equipment and infrastructure. This will enhance productivity and the efficiency of processing scented narcissi flowers and bulbs.

Applicant: Seaways Flower Farm

EAFRD: £84,543

St Mary's, Isles of Scilly

Processing

Countryside Productivity Scheme

Countryside Productivity is a national EAFRD programme for farmers, woodland owners and forestry contractors. Information about the scheme is available here:

www.gov.uk/guidance/how-to-apply-for-grants-countryside-productivity

Storage Facilities



By constructing four new controlled atmospheric storage facilities this project aims to improve the quality of brassicas produced on farm to meet the increasing demands of the market.

Applicant: PE Simmons and Son Ltd

EAFRD: £584,558

Hayle

Countryside Productivity

LEADER Projects

LEADER funding was made available to local businesses, communities, farmers, foresters and land owners and was managed by the Local Action Groups. For more information go to:

www.localactioncornwall.co.uk

Atlantic & Moor Local Action Group

Burly Bed



The Burly Bed project will purchase a bale breaker and shredder to be inserted into the existing production line for the processing of Miscanthus into horse bedding.

Applicant: CB and JBS Button

EAFRD: £35,028

St Mabyn

Business & farm diversification

Cornish Water Blow Moulder



With EAFRD investment Cornish Natural Spring Water Ltd will purchase and install a blow moulding machine which will enable them to blow their own plastic bottles for their water, reducing raw material costs and leading to increased growth in the business. Applicant: Cornish

Natural Spring Water Ltd

EAFRD: £33,876

St Clether

Business & farm diversification

Crackington Cider Company



This project will establish a new cider making facility through the installation of a dedicated new timber frame barn and the purchase of cider making equipment.

Applicant: Tremayna Services Ltd

EAFRD: £36,549

St Gennys

Farm Productivity

Creation of an Artist Studio



This investment will be used to renovate a derelict farm house for use as an art studio and gallery. The premises will also be used for training groups in life drawings, photographic and other creative art work.

Applicant: N H Burden

EAFRD: £18,940

Launceston

Business & farm diversification

Extension of Bude Multi-Use Route around Whalesborough Farm



Rural development funding is being used to construct an all-weather grass track for pedestrians, push-chairs, mobility scooters and cyclists which will link in with the nearby canal towpath and multi-use trails to Widemouth.

Applicant: J & F Proudfoot

EAFRD: £152,058

Marhamchurch

Rural Tourism

Hallagenna Reception



EAFRD is being used to enhance the customer experience at Hallagenna Riding by constructing a purpose built heated reception and locker/staff room facilities.

Applicant: Hallagenna Riding

EAFRD: £26,417

St Breward, Bodmin

Business & farm diversification

Heated Visitor Reception / Information / Reading Room



This investment will improve the campsite facilities at South Penquite Farm, leading to growth in the business, through the construction of a new purpose built heated reception area and information/reading room.

Applicant: South Penquite Farm

EAFRD: £16,870

Blisland

Rural Tourism

Installation of Voluntary Milking System



LEADER funding will be used to purchase a two robotic milking machines enabling the farm to become a fully operational organic dairy farm with organic designation due in August 2018.

Applicant: SG & GH Jose

EAFRD: £50,000

Warbstow, Launceston

Farm Productivity

Lower Amble Farm Handling System and Rainwater Harvesting



A mobile cattle handling system set up will be purchased through this project, including a forcing pen, specialist squeeze crush, race, segregation penning and weigh cells, which will be used on cattle at eight different sites.

Applicant: Dally Partners

EAFRD: £6,905

St Minver, Wadebridge

Farm Productivity

Treworder Kiln Dried Logs



This investment will be used to purchase a firewood processing plant which will enable lumber to be processed on site to produce kiln dried logs.

Applicant: JA and CA Davis.

EAFRD: £19,433

Egloshayle

Forestry Productivity

Coast to Coast Local Action Group

Acland Farm - Collar Based Ruminant System for Dairy Cows



Acquisition and installation of a collar based ruminant system for the dairy cow herd. The system provides early detection of decreased rumination in sick cows, times of heat stress and those close to calving.

Applicant: Mr & Mrs DJ Heller

EAFRD: £32,786

Blackwater, Truro

Farm Productivity

Cuckoo Valley Cider Farm



The project aims to develop a cider, apple juice, honey and soft fruit business on a new site near Portreath. The grant will provide the building and all the equipment necessary to produce cider and apple juice which will be sold locally. Applicant: Ms L O'Connor & Mr C Holmes

EAFRD: £34,678

Portreath

Farm Productivity

Infrastructure & Facility Improvements, Beacon Cottage Farm Holidays



The campsite facilities (toilets, showers, washing area and laundry) at Beacon Cottage Farm Holidays will be improved and six grass pitches will be converted into hard standing pitches.

Applicant: J & J Sawle and Son

EAFRD: £27,540

St Agnes

Rural Tourism

Introduction of Herd Navigator Programme & Equipment to existing VMS



The purpose of this project is to purchase and install the Herd Navigator Programme and equipment and link it to the existing voluntary milking system to enable better monitoring of herd health. Applicant: Chynoweth Farm Partners

EAFRD: £23,118

St Allen

Farm Productivity

King Edward Mine Museum Redevelopment



This project will fit out a new café at the King Edward Mine in the Assay House, bringing the redundant building back into use.

Applicant: Cornwall Council

EAFRD: £18,999

Troon

Culture Heritage Activity

New Egg Grader Purchase



To purchase a computer driven egg grading machine doubling throughput and enabling improved labelling and a wider range of egg numbers in boxes. The increased productivity also enable new markets to be pursued.

Applicant: Mr Colin Carter

EAFRD: £114,674

Perranwell

Farm Productivity

Restaurant Expansion



An extension will be constructed at the Hawkins Arms to provide a purpose built dining area. This will enable demand to be met and allow more space to be offered for other activities.

Applicant: Hawkins Arms

EAFRD: £35,000

Zelah

Business & farm diversification

Sheep Mobile Handling and Weighing Equipment



Mobile sheep handling and weighing equipment will be purchased for use across multiple sites to improve the productivity of the operation.

Applicant: W & R Taffinder

EAFRD: £3,896

St Mawes

Farm Productivity

Trevella Garden Weddings



This project will enable the start-up of an outdoor wedding venue through support of investment in a civil ceremony pavilion, tipis, on-site parking, signage and a business website.

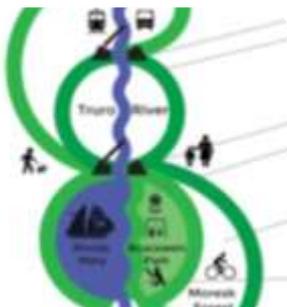
Applicant: Trevella Garden Weddings

EAFRD: £27,267

Trispen, Truro

Business & farm diversification

Truro Loops Project - Feasibility Study



LEADER funds will enable a feasibility study to be carried into the viability of developing access infrastructure in the Truro River Basin. The study will provide information on the benefits and costs of carrying out improvements to footpaths, cycle paths, roads and river access.

Applicant: Truro River Working

Group CIC

EAFRD: £51,208

Truro

Rural Services

Workbox Truro



A project to refurbish a listed building in Truro to provide affordable work-space where new micro businesses can share facilities and skills, leading to increased turnover and reduced isolation experienced by rural home-based micros.

Applicant: Workhubs Network CIC

EAFRD: £93,825

Truro

Business & farm diversification

Wild Tipi Start Up



LEADER funding will be used to purchase a tipi and specialist trailer to transport it enabling the start up business to hire it out for events and to run pop up restaurants in Cornwall.

Applicant: Wild Tipi Ltd

EAFRD: £5,735

Ladock

Business & farm diversification

South East Local Action Group

Colwith Distillery Farm



This investment will be used to build and equip a distillery for the production of vodka and gin, using local potatoes, including an associated visitor centre.

Applicant: Colwith Farm Distillery

EAFRD: £90,627

Treesmill

Business & farm diversification

Cornish Gouda Cheese Production Increase



The project is to purchase an additional cheese vat which will allow the business to increase its production to more than double per day as current demand is out stripping current stock/produce. The project will secure supply to their existing and new customers.

Applicant: Cornish Gouda Co

EAFRD: ££14,594

Lanreath, Looe

Farm Productivity

Fowey Business Hub



The project will develop a site owned by a landscaping and maintenance business to create a workshop/storage area and office space for the business as well as three additional office units for other small local businesses, creating a local business hub. Applicant:

Wheelbarrow Gardening Ltd

EAFRD: £94,700

Fowey

Business & farm diversification

Fursdon Farm



A mobile sheep handling system with lamb weigher and a software system for electronic identification will be purchased through this project.

EAFRD: £3,474

Liskeard

Farm Productivity

Installation of a Walk-in Chiller



The purpose of this project is to install a walk-in chiller in an old dairy building to facilitate the processing of turkeys.

Applicant: Treway Farm Cornish Turkeys

EAFRD: £5,748

Coombe

Farm Productivity

Looe Valley Trail Feasibility and Scoping Study



This project will look at the feasibility of creating a multi-use cycling and walking trail along the East and West Looe Valleys between Liskeard, Looe and Lanhydrock.

Applicant: Looe Development Trust

EAFRD: £20,566

Looe

Rural Tourism

Fowey Brewery Acceleration Project



Improved brewery equipment will result in a tenfold increase in brewing capacity. It will also allow the business to enter the cask and keg market and develop sales nationally and internationally.

Applicant: The Fowey Brewery Ltd

EAFRD: £11,760

Lostwithiel

Business & farm diversification

Small Wood Management with Alpine Tractor



LEADER funding will be used to purchase a compact Alpine tractor, side arm flail, timer forwarding trailer and a log grapple to enable the expansion of the business in small scale woodland management.

Applicant: Adam Philips

EAFRD: £20,793

St Ann's Chapel

Forestry Productivity

Upgrading of Dairy Facilities



The project is to improve the health and welfare of the dairy herd and increase productivity through the installation of a range of automated cleaning and monitoring equipment.

Applicant: MJC Hambly

EAFRD: £33,145

Pengover, Liskeard

Farm Productivity

West Cornwall Local Action Group

Community Café Development



Ruan Minor Post Office has applied for LEADER funding to create a community café with 24 covers through the complete reconfiguration of the existing space in the shop to create a shop, post office and café.

Applicant: Ruan Minor Post Office

EAFRD: £22,467

Ruan Minor

Business & farm diversification

Duke Stone - Workshop Machinery



LEADER funds are being used to invest in additional workshop machinery. This will increase capacity to meet increased product demand.

Applicant: Duke Stone of Cornwall Ltd

EAFRD: £36,729

Helston

Business & farm diversification

Foundation First Equestrian Centre: start up facilities



This project will support the development of a new business delivering natural horsemanship training, natural horsemanship holidays, horse health rehabilitation and facility hire. Funding will be used to create a steel framed barn, sand surfaced riding school, hard core parking area and new access track. Applicant:

Foundation First Equestrian Centre

EAFRD: £35,352

Ruan Minor

Business & farm diversification

Godolphin Cross Chapel



To purchase a former Methodist Chapel in order to secure and expand its use as a community facility within the local area at Godolphin Cross. Applicant: Godolphin Cross Community Association

EAFRD: £25,000

Godolphin Cross

Rural Services

Gweal Mellin Cider



The acquisition of cider production equipment will enable the start-up of this rural cider production business, which will focus on the production of craft ciders made from the applicant's own cider apples.

Applicant: Gweal Mellin Cider Co

EAFRD: £4,959

Constantine

Farm Productivity

Improvements to Herd Health, Performance, Monitoring & Energy Efficiency



LEADER funds will enable the purchase of a cluster flush system, herd activity system, separation gates and management software as well as variable speed vacuum pumps. The equipment will allow micro management of the herd and increased efficiency. Applicant: RN & D Jenkin

EAFRD: £34,570

Manaccan, Helston

Farm Productivity

I Should Coco - Chocolate Workshop



To enable the purchase of chocolate production equipment, workshop fitting equipment, the development of an e-commerce website and associated marketing costs to enable a micro artisan chocolatier business to develop chocolate workshops and increase productivity/production.

Applicant: I Should Coco.

EAFRD: £32,346

St Ives

Business & farm diversification

Installation of Cluster Flush System to Existing Milking Parlour



To install a cluster flush system to the existing milking parlour to help prevent mastitis by helping to eliminate cross-contamination.

Applicant: PA Tylor

EAFRD: £8,200

St Keverne

Farm Productivity

KC Warne Services Ltd Equipment



To purchase additional equipment including an automatic tray filling machine and hoist and a new van to enable the expansion of the business. Applicant: KC Warne Services Ltd

EAFRD: £13,030

Fraddam, Hayle

Business & farm diversification

Milk Vending Project



To convert an existing office into a milk processing room and install relevant pasteurising and processing equipment, vending machines and appropriate cover and storage space on the farm for the sale of the milk. Applicant: Trink Dairy Ltd

EAFRD: £36,357

Trink, St Ives

Farm Productivity

Moomaid of Zennor Ice Cream Ltd Growth



To invest in new processing equipment (incl a Pasteuriser, ingredients feeder and ripple pump) to upgrade the current facility and enable the expansion of production.

Applicant: Moomaid of Zennor

EAFRD: £23,063

Zennor

Farm Productivity

Moonmilk



To invest in equipment (pasteuriser, Ice Builder) and brand development to enable the pasteurisation of their own milk in house and establishing the brand – Moonmilk.

Applicant: G B and J G Ellis

EAFRD: £5,660

St Buryan

Farm Productivity

Nanfan Farm - grading equipment



To purchase and install a coil bed bulb grading system to replace the current jump grading system leading to improvements in the end products.

Applicant: JP and R Curnow

EAFRD: £8,500

Cury

Farm Productivity

New Indoor Swimming Pool at Cape Cornwall Golf & Leisure



The construction of an indoor heated swimming pool within the Cape Golf and Leisure complex improving their out of season offering. Applicant: Cape Cornwall Golf and Leisure

EAFRD: £30,465

Cape Cornwall

Business & farm diversification

Production of Cornish Kern



To create a new chilled storage and packing facility for the new product Cornish Kern cheese.

Applicant: Lynher Dairies Ltd

EAFRD: £118,496

Ponsanooth

Farm Productivity

St Buryan Farm Shop, Meat Processing & Pasty Making



The project is to build a Farm Shop and meat processing unit on a greenfield site, through which the business will be able to process its own meat and sell its own produce.

Applicant: WR Bone & Son

EAFRD: £120,948

St Buryan

Productivity & Diversification

St Ives Cider Increasing Production and Range



To purchase apple/cider processing capital equipment and promotion stands at London trade shows to enable new products (bottled cider/screw cap apple juice) to be introduced and marketed to new areas. Applicant: St Ives Cider Ltd

EAFRD: £9,929

St Ives

Farm Productivity

Yallah Coffee - Business Development



To enable the purchase of coffee roasting equipment, the construction of a mobile Events Bar, the development of a web subscription service and construction works to the premises to enable a micro coffee roasting business to expand and develop an onsite training facility.

Applicant: Yallah Coffee

EAFRD: £9,274

Mabe/Budock Water

Business & farm diversification

Case Study - Tevi

Green&Blue



Green&Blue, award-winning manufacturing company of eco-friendly products for the garden and construction industry, is the result of husband and wife team Kate and Gavin Christman's love for beautiful design and wildlife.

From starting their business in their garden shed in 2005, the company is now established in Perranporth and employs 6 members of staff.

Buoyed by their innovative ideas and focus on environmental sustainability, Green&Blue were one of the first enterprises to receive support from Tevi.

Tevi, which means Growth in Cornish, is an innovative programme that focuses on developing environmental growth and circular economy initiatives across Cornwall and the Isles of Scilly, helping businesses improve their processes, save money and benefit Cornwall's natural environment.

Through Tevi, Green&Blue received support with product development as well as, more generally, around enhancing their reputation as one of the county's flagship environmental growth success stories.

Green&Blue's Bee Bricks are made from up to 75% by-products from the Cornish China Clay industry. In this context, the company reflects Cornwall's transition to a more circular economy as laid out in the official [Environmental Growth Strategy 2015-2065](#).

"Green&Blue are a flagship company for our

programme because their products, including the iconic Bee Brick, are made from recycled or responsibly sourced materials and, at the same time, are built to bring about large-scale environmental growth within existing and new infrastructure," explains Tevi's business-facing manager Edvard Glücksman.

In November 2018, the company has become one of the first four B Corporation (B Corps) in Cornwall. B Corps are a growing group of companies across the UK who are reinventing business, by pursuing purpose as well as profit. B Corps receive the certification after having met rigorous social and environmental standards, which include responsibly sourcing their products and being a fair employer.

Faye Clifton, head of sales and marketing at Green&Blue says "Tevi is a brilliant programme for Cornwall, recognising the importance of our environment and supporting businesses in protecting it. We have several projects which we are working with Tevi on and which will enable us to reduce our packaging use and engage a wider audience in supporting our wildlife species."

Tevi is a partnership between the University of Exeter, Cornwall Council, Cornwall Wildlife Trust and the Cornwall Development Company. The programme is funded by the European Regional Development Fund. For more information about Green and Blue visit: www.greenandblue.co.uk

Case Study – Developing Skills for Business



From Finance courses for manufacturing firms to creating apprenticeship opportunities in Cornwall's growing tech sector, the Developing Skills for Business (DSfB) programme is using investment of £4.5 million to address skills gaps and sector-led training needs across the county.

The far-reaching project, funded by the European Social Fund and managed by Cornwall College, is consulting with hundreds of businesses through working with eight partner organisations. The partnership has been developed to ensure local businesses from a wide range of sectors help shape the training and skills development required to ensure a thriving workforce.

DP Engineering engaged with the project by joining the Cornwall Manufacturing Group which resulted in a new set of finance training modules for staff in the manufacturing and engineering sector.

Richard Trevail, Managing Director of DP Engineering says: *"We took advantage of the finance for non-finance people course which immediately enabled key team members to appreciate the 'business' element of the company more. Managing budgets more effectively; better understanding the financial outcome of their decisions and developing a greater awareness of the costs, finance of the team and organisation. It's opened their eyes to the bigger picture and has added so much value to them and us."*

Gweek Quay Boatyard is another benefiter; through support from Cornwall Marine Network they co-developed a bespoke Human Resource Manual. The guide is now a reference to help management teams with employment legislation concerns that affect small businesses with additional members receiving coaching and support.

Software Cornwall, the Developing Skills for Business software lead partner organisation, successfully widened the promotion of the tech apprenticeship opportunities in the county through partnership working. The advert they posted on the Unlocking Potential Jobs platform attracted four times more applicants than in average. This underlines the scale of the training need and the importance of apprenticeships in developing higher level skills that are in high demand by employers on a local and international level.

Caitlin Gould, Bluefruit's Business Development Director, says *"With projects like Spaceport Cornwall, world class facilities like Goonhilly Earth Station, and the opportunities to work with a range of tech companies, we want to encourage local talent to stay and work at all the great companies in Cornwall. This year we've also taken on three talented apprentices who have been a wonderful addition to our teams."*



Produced by:

Growth Programme Communications Team
Economic Growth Service
Economic Growth and Development
Cornwall Council
Level 5, Zone A
Pydar House
Pydar Street
Truro, TR1 1XU

Tel: 01872 224770

Email: growthprogramme@cornwall.gov.uk

Website: www.cornwallislesofscillygrowthprogramme.org.uk



Follow us on twitter @growthprogramme

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