



#### European Union European Structural and Investment Funds



# Cornwall and Isles of Scilly Support Hubs for Businesses and Individuals

Tuesday 19<sup>th</sup> October 2021 12pm -1pm





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### AGENDA

• Growth Programme Overview – Aurore Parkin, Growth Programme Communications and

Engagement Lead, Cornwall Council

- Growth and Skills Hub Stu Anderson, Cornwall Development Company
- People Hub Josh Hoole, Cornwall Development Company
- Questions and Answers Cathie Kessell, Employment and Apprenticeship Officer,

Cornwall Council

#### This webinar is being recorded and will be available online









### EUROPEAN SOCIAL FUND AND EUROPEAN REGIONAL DEVELOPMENT FUND

### **172 SUPPORTED PROJECTS IN CORNWALL AND ISLES OF SCILLY**









### **EUROPEAN REGIONAL DEVELOPMENT FUND (ERDF)**

- 106 projects supported by ERDF
- Value of £379 million
- 75% of the Growth Programme allocation

#### **Priorities for investment are:**

- Increase access to finance for small and medium sized enterprises to enable investment to drive growth.
- Provide a suite of business support products, including a single point of access to simplify the business support landscape.
- Increase levels of research and innovation to exploit new market opportunities.
- Address the issues of climate change and support energy sustainability.
- Address underlying infrastructure issues, including transport and digital.



NEET



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### **EUROPEAN SOCIAL FUND (ESF)**

- 66 projects supported by ESF
- Value of £136 million
- 25% of the Growth Programme allocation

#### **Priorities for investment are:**

- Increase labour market participation
- Promotion of social inclusion
- Skills development of the existing, and potential, workforce
- Support for young people who are not in employment, education or training (NEET), or those at risk of becoming



RNWALL AND ISLES OF SCILLY OWTH PROGRAMME





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#### **PROJECT LOCATIONS**

26

ATLANTIC AND MOOR

Sustainable Lives (I)

(E & I)

Community Led Local Development

Working Together Atlantic and Moor (I)

SOUTH AND EAST CORNWALL

Community Led Local Development

Positive People South & East (I)

Community Led Local Development

Positive People coast to Coast (I)

Community Led Local Development

West Cornwall Local Action Group (E & I)

Coast to Coast Local Action Group (E & I)

Liskeard Together (I)

COAST TO COAST

WEST CORNWALL

Who Dares Works (I)

Village Works (I)

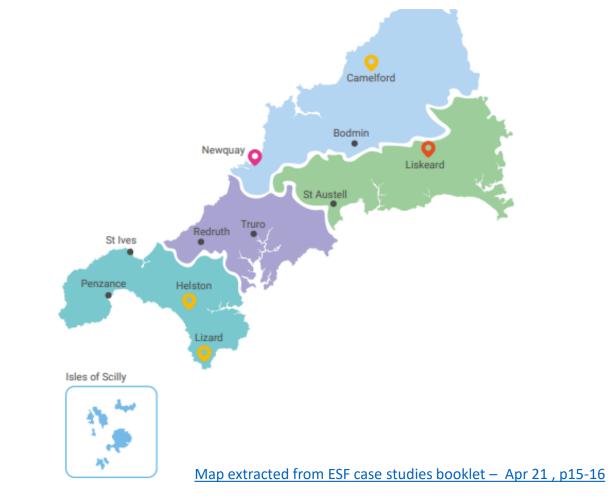
Atlantic and Moor Local Action Group (E & I)

South and East Cornwall Local Action Group

#### CORNWALL AND ISLES OF SCILLY WIDE

#### PROJECTS

- Business Clusters (E)
- Boosting Careers with Digital Skills (I)
- Cornwall and Isles of Scilly Skills Hub (E)
- Cultivator Skills (E)
- Developing Leaders (E)
- Developing Restorative Leadership (E)
- Employer Led Skills (E)
- Flourish (E)
- Game Changer (I)
- Health Works for Cornwall (I)
- Innovation in Higher Skills (E)
- People Hub (I)
- Progressing Businesses Through Digital Skills (E)
- Recovery College Cornwall (I)
- Rise (E)
- Shine (E)
- Skills Your Way (I)
- Smart Specialisation (E)
- Widening Participation in Higher Level Skills (E)
- Work Routes (I)



(I) support for individuals

(E) support for employer



CORNWALL & ISLES OF SCILLY GROWTH PROGRAMME







#### CORNWALL AND ISLES OF SCILLY GROWTH PROGRAMME 2014-2020

Projects and Beneficiaries

OCTOBER 2021



### Delivering beyond 2021 and running up to Dec 2023

- 60 ERDF funded projects (including infrastructure projects)
- 37 ESF funded projects
- Covering the whole of Cornwall & Isles of Scilly
- Many projects running until 2023

Download the full list of ESIF funded projects beneficiaries here: <u>https://www.cornwallislesofscillygrowthprogramme.org.uk/wp-</u> <u>content/uploads/2021/10/CIOS-GP-Progress-Date-Booklet-Oct-</u> <u>2021-final.pdf</u>









#### **Three Hubs Support Structure**

#### **Support for Businesses**

Grow your Businesses

Staff Development









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#### **Support for Individuals**

- For people at risk of redundancy
- For people unemployed or inactive
- Individuals looking to train or develop their skills





Information Classification: PUBLIC



**Download the Poster:** 

https://www.cornwallislesofscillygrowthprogramme.org .uk/wp-content/uploads/2020/11/CIOS-Three-Support-Hubs-poster-web.pdf

## Cornwall & Isles of Scilly Growth and Skills Hub

### **Stu Anderson** Operations Director







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## What is the Growth & Skills Hub?

- One of 38 'Hubs' in England- support for SMEs to grow
  - CLGU at BEIS
- Launched in 2016
- The gateway to business support, skills and training opportunities
- Impartial, expert critical friend at no cost to the business
- Built around the **Business/Skills Review**:
  - referrals, research, information & guides
- Client centred, culture of continuous improvement informed by intelligence
- Now in 'Phase 3'- funded until March 2023









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## The numbers (so far)

- 7000+ business enquiries
- 4000+ businesses directly supported
- 15000+ phone calls
- Modal Value of '5' (VS) for customer satisfaction

HM Government





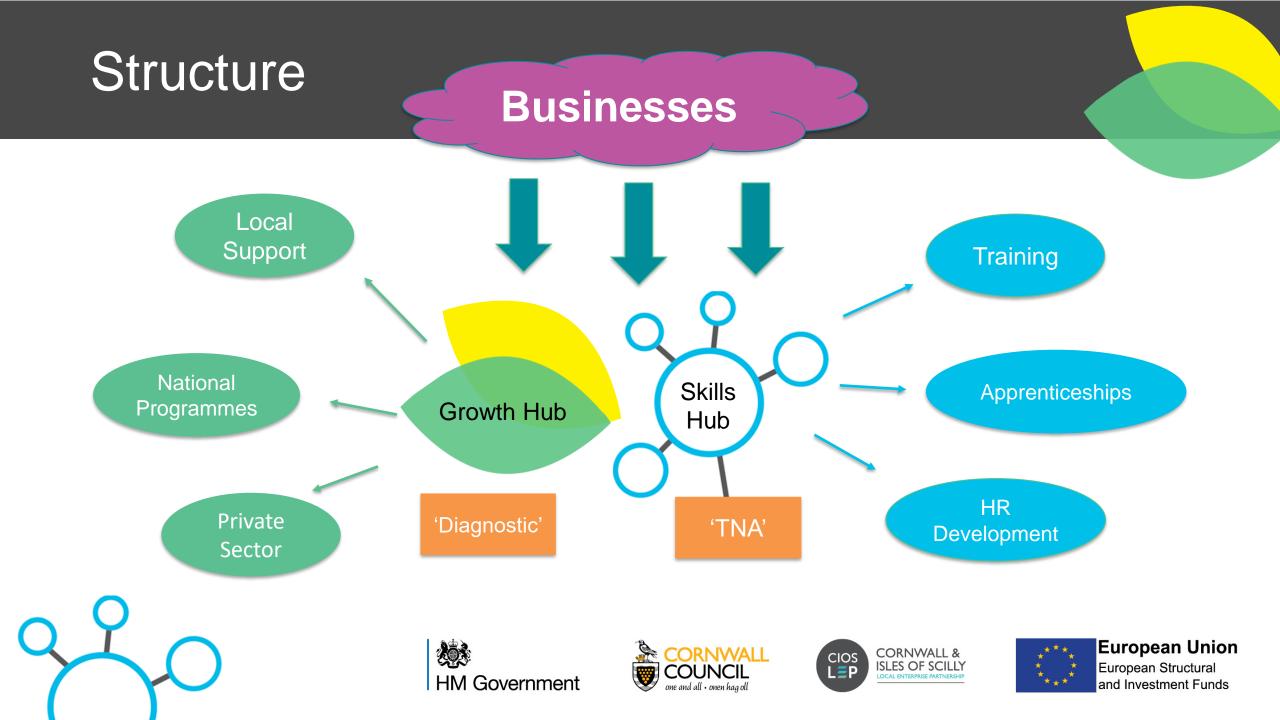


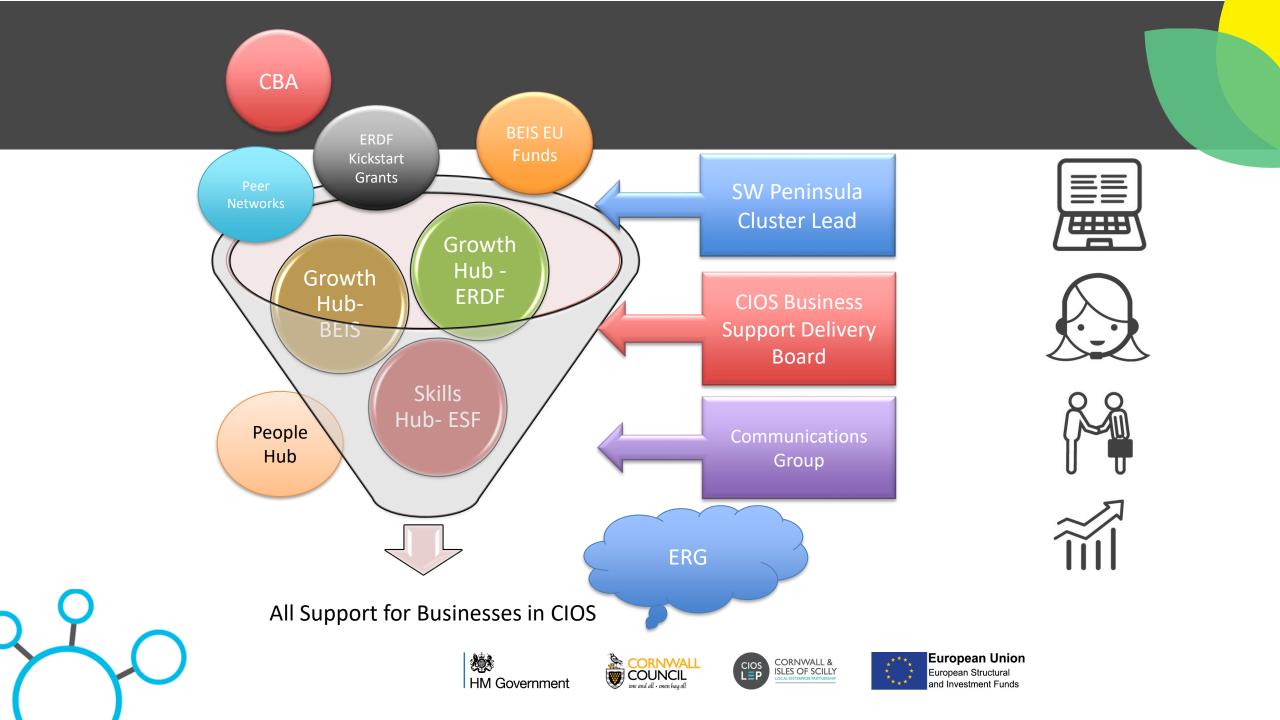
**CORNWALL &** 

**ISLES OF SCILLY** 

CIOS

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### Do things differently...





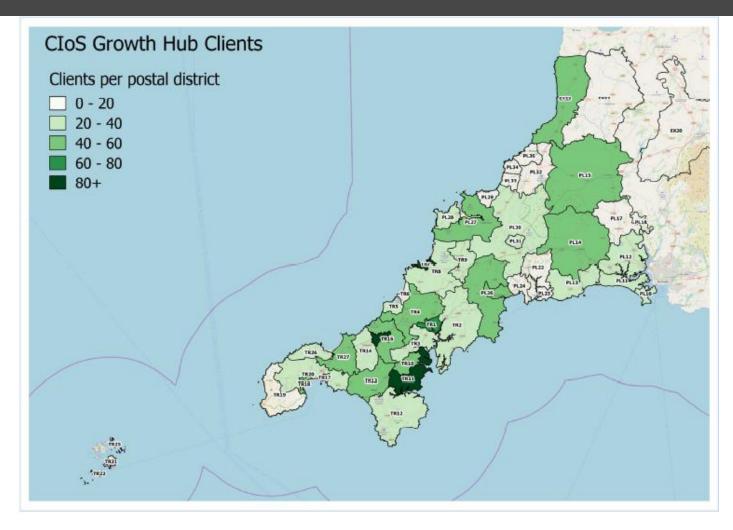








### Geographical Spread













### Don't take our word for it

### Thank you so much for all the help and advice you have given us.

# We now have a stronger chance of surviving Covid-19











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### COVID-19 Case files



### SKILLS CASE FILES













# Call to action?

Tell businesses to contact us!

Phone 01209 708660

Webchat www.ciosgrowthhub.com

Email hello@ciosgrowthhub.com

Twitter @growthskillshub

Facebook facebook.com/growthskillshub



















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### **Josh Hoole**

People Hub Manager

**Cornwall Development Company** 



### **The People Hub**

Free signposting support for people in Cornwall

### 0333 0150699

hello@peoplehub.info www.peoplehub.info

@ThePeopleHub



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## **Project Info**

- Innovative triage and referral service
- A unique combination of technology and personal support
- Practical help, advice and guidance
- Resolve barriers and move people towards employment
- Skills development, employment, education, & finance

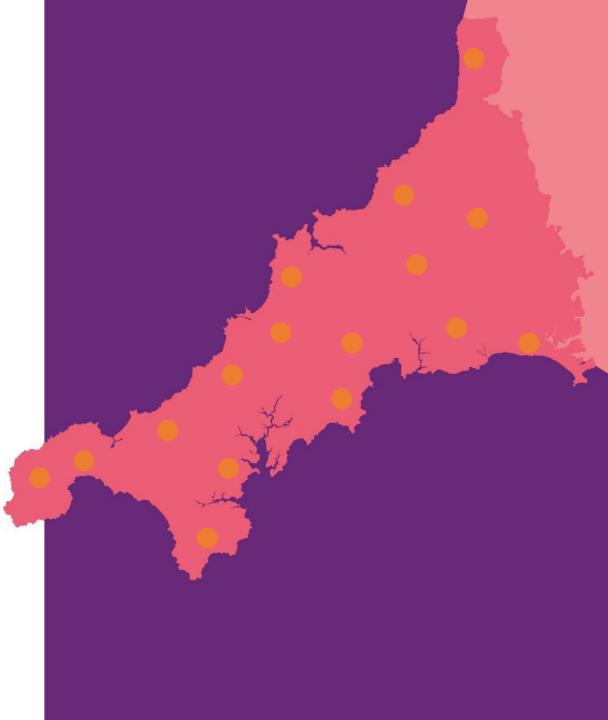


### **Partners**

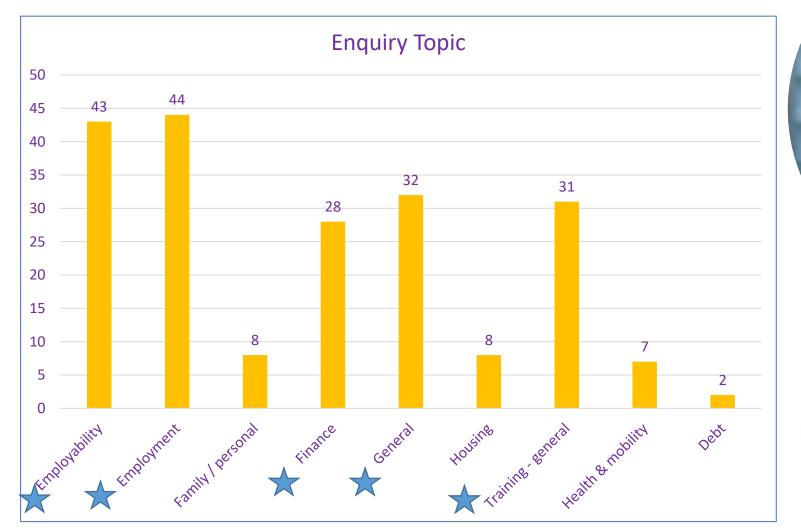


- Next steps for your clients
- Support for Housing officers, social prescribers etc
- Rapid referrals for JCP
- Facilitate discussions

Contact Nadia on **07844 900615** Nadia.Mills@peoplehub.info



## What people are asking

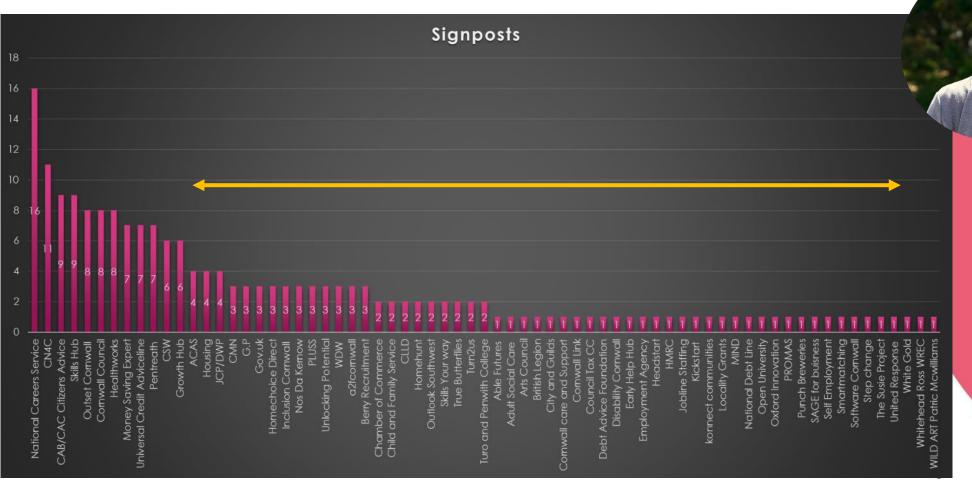




### 0333 0150699

hello@peoplehub.info

## Where they get signposted



### 0333 0150699 hello@peoplehub.info

Cornwall & Isles of Scilly People Hub

# 6699

WL

'It was great to speak to you earlier, Emma. You really know your stuff!'

TRURO LSB (Guest) Yesterday 14:20 I have a personal update for Kim. At the end of last year I was made redundant and was at a real loss. I was referred to the People Hub and spoke to Kim who kindly referred me to another lovely lady Maggie at NCS with a view to reviewing my CV. I made the call and updated my CV. My revised CV got lots more interest and I ended up here - a newly recruited Work Coach for the DWP. So.... a BIG thank you to Kim for that initial advice  $\bigcirc \bigcirc$ 

shelp 6 Talk to one of our team today. 0333 015 0699 'ake co



Cornwall & Isles of Scilly People Hub

# There's loads of support available We join the dots



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### **Questions and Answers**



What help can you provide in your locality to help promote the support available to residents and businesses?

- Newsletter
- Information board
- Local key people we can talk to or networks

COUNCIL

- Events / meetings
- Empty offices/ shops available for pop up events

Please enter information in the chat or return the questionnaire completed to growthprogramme@cornwall.gov.uk

Information Classification: PUBLIC





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### Please send us your feedback by liking the question in the chat bar if you have found this session useful

Or respond to this 1 min survey to leave a comment here:

https://letstalk.cornwall.gov.uk/cornwall-and-isles-of-scilly-growth-programme-feedback/survey\_tools/cornwall-and-isles-of-scilly-growthprogramme-survey-24-05-2021

Thank you in advance.

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www.cornwallislesofscillygrowthprogramme.org.uk



growthprogramme@cornwall.gov.uk